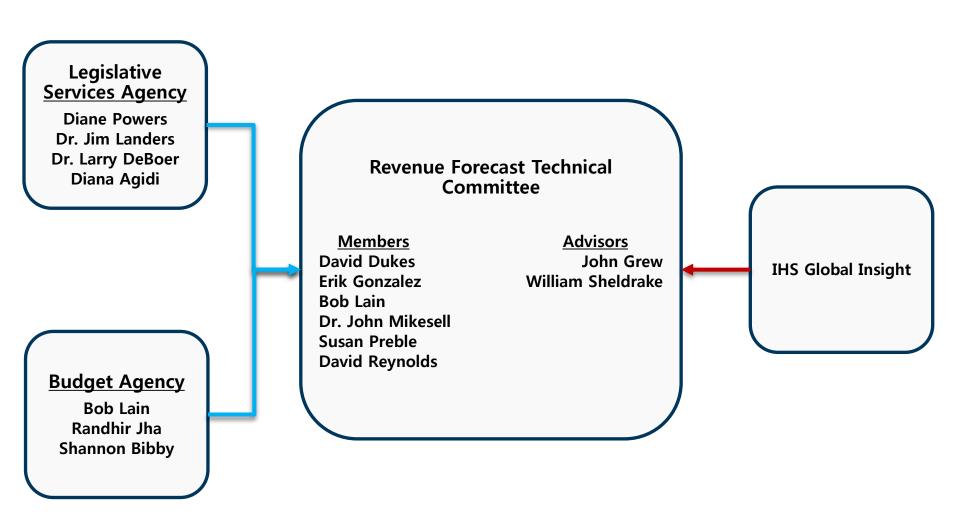
General Fund Revenue Forecast Update

Fiscal Years 2012-2013
Revenue Forecast Technical Committee

Presented to the State Budget Committee December 14, 2011

Indiana Revenue Forecast



Factors Affecting This Forecast

Economic Variables	Generally Lowering the Revenue Base for All Taxes Sales and Income Tax Models Modified
Legislative	Additional Revenue to Base of Sales Tax and Cigarette Tax
Changes	Reduced Corporate Tax and Racino Tax Base and Interest
Administrative	Additional Revenue in Base of Corporate Taxes
Issues	One-Time Revenue Added to Insurance Premium Taxes
Environmental	I-64 Bridge Closure
Issues	Ohio Casino Openings in 2012 and 2013
Legal Challenges	Racino Tax

Sales Taxes Still Stable and Growing

Sales Tax Collections Have
Outpaced Targets Every Month
for the First Five Months

Actual Year-to-Date Sales Tax Collections Through November 30th Exceeded Collections for the Same Period Last Year by 8.2%

April Sales Tax Model
Underforecasting Actual
Collections & Relationship
Between Personal Consumption
and Savings Rate Changes

Changes in the Sales Tax Model

April 2011

Indiana Personal Income Net of Transfer Payments

8

Indiana Unemployment Rate

December 2011

Indiana Personal Income

U.S. Personal Savings Rate

Transfer Payments as a Percentage of Indiana Personal Income

Individual Income Taxes Have Stabilized

Actual Income Tax Collections Have Outpaced Year-to-Date Targets by 1.8%

Actual Year-to-Date Individual Income Tax Collections Through November 30th Exceeded Collections for the Same Period Last Year by 9.6%

> Actual Year-to-Date Withholdings Through November 30th Exceeded Withholdings for the Same Period Last Year by 4.3%

April Individual Income Tax Model
Underforecasting Collections; December
Model Forecasts Combined State and
Local Income Tax Base

Changes in the Individual Income Tax Model

April 2011

December 2011



Estimated Tax Payments

- S&P 500 Index
- GDP



Total State & Local Income Tax

- Indiana Personal Income
- S&P 500 Index



Withholdings and Other Income Tax

Indiana Personal Income

Corporate Income Taxes

April Model Performing Well Corporate Profits are Rising from Low in 2010, but at a Slower Growth Rate Incorporated E-Check Revenue into the Base Corporate Income Tax Rates are Phasing Down Over Four Years Beginning in FY 2012 Base

Riverboat Wagering Tax

Economic Issues

- Market Saturation
- Long-Run Leveling, Even Decline in Revenue

Legislative

Reduction in Racino Tax Base to 99% of AGR

Environmental Issues

- In the Short Run: I-64 Bridge Closure Impact in FY 2012 Affecting Revenue from Horseshoe Casino Southern Indiana
- In the Long Run: Ohio Casinos' Impact Beginning in FY 2013

Legal Issues

• U.S. Bankruptcy Court Ruling Reducing Racino Tax Base by 15%

Other Taxes

Cigarette Taxes	Actual Year-to-Date Revenue Collections Through November 30 th Were Lower than the Same Period Last Year by 6.7% Two-Year Adjustment for Transfer of Retiree Health Benefit Trust Fund Allotment to General Fund per HEA 1001-2011
Insurance Premium Taxes	One-Time Revenue Added to FY 2012
Inheritance Taxes	Valuation Base of Estates Growing Again

Potential Concerns



Potential Impact of European Debt Issues Affecting U.S. Financial Markets

Uncertain Federal Tax Policy

Adjustments to Forecast

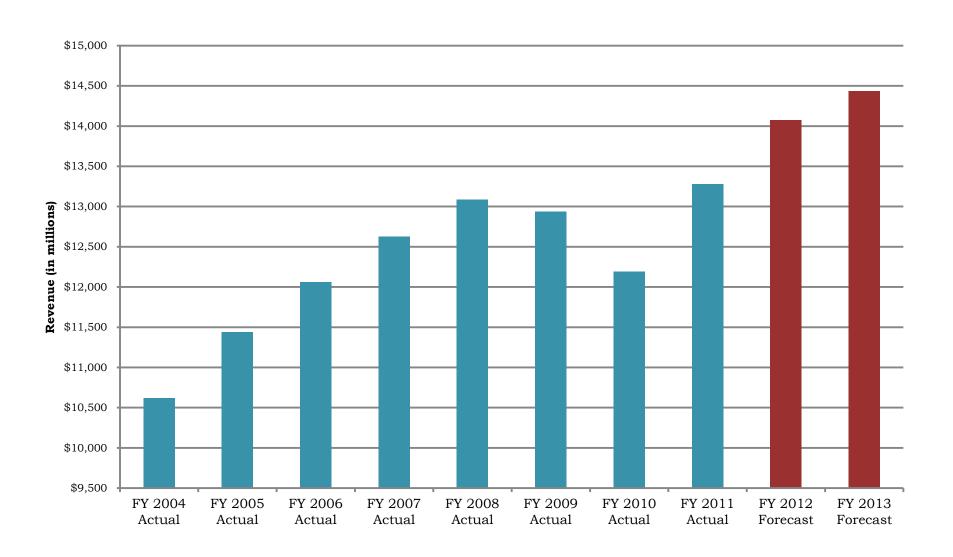
	FY 2012	FY 2013
Sales Tax		
Public Mass Transportation Fund	\$44.4 M	\$46.0 M
Corporate Tax		
E-Check Revenue Adjustment	101.7	97.1
Cigarette Tax		
Retiree Health Benefit Trust Fund Transfer	26.6	26.3
Insurance Premium Tax		
One-Time Revenue	19.0	-
Total	\$191.7 M	\$169.4 M

December 2011 Forecast Results

Total General Fund Revenue Forecast Fiscal Years 2012 and 2013 December 14, 2011 (In Millions)

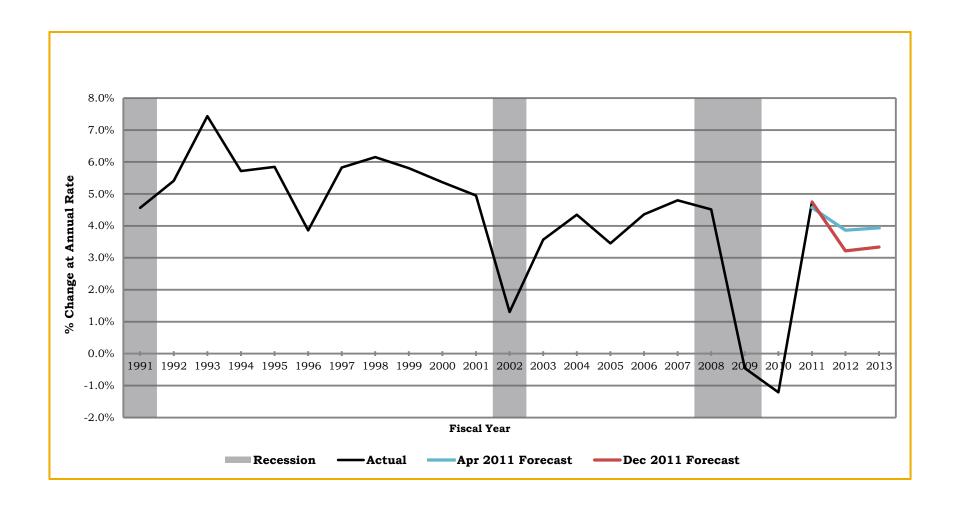
					Percent					Percent	
		Prior	Updated	Diff. From	Diff. From	Percent	Prior	Updated	Diff. From	Diff. From	Percent
		Forecast	Forecast	Prior	Prior	Growth	Forecast	Forecast	Prior	Prior	Growth
	Actual 2011	2012	2012	Forecast	Forecast	Over 2011	2013	2013	Forecast	Forecast	Over 2012
Major Taxes											
Sales & Use	6,217.5	6,517.7	6,617.6	99.9	1.5%	6.4%	6,796.2	6,864.6	68.4	1.0%	3.7%
Individual AGI	4,585.6	4,773.5	4,890.1	116.6	2.4%	6.6%	5,051.2	5,084.0	32.8	0.6%	4.0%
Corporate - AGI, URT, USUT, FIT	704.8	686.5	795.5	109.0	15.9%	12.9%	692.1	784.9	92.8	13.4%	-1.3%
Riverboat Wagering	529.0	556.5	508.1	-48.4	-8.7%	-4.0%	530.4	471.0	-59.4	-11.2%	-7.3%
Racino Wagering	<u>131.3</u>	<u>127.7</u>	<u>109.4</u>	<u>-18.3</u>	<u>-14.3%</u>	<u>-16.7%</u>	<u>121.4</u>	<u>96.1</u>	-25.3	<u>-20.8%</u>	<u>-12.2%</u>
Subtotal Major Taxes	12,168.2	12,661.9	12,920.7	258.8	2.0%	6.2%	13,191.3	13,300.6	109.3	0.8%	2.9%
Other Revenue											
Cigarette	255.9	257.1	278.9	21.8	8.5%	9.0%	254.3	275.7	21.4	8.4%	-1.1%
Cigarette - Medicaid	11.6	11.6	11.4	-0.2	-1.7%	-1.6%	11.5	11.3	-0.2	-1.7%	-0.9%
Insurance	185.4	177.2	196.2	19.0	10.7%	5.8%	177.2	177.2	0.0	0.0%	-9.7%
Inheritance	148.7	145.0	165.0	20.0	13.8%	11.0%	145.0	165.0	20.0	13.8%	0.0%
Alcoholic Beverages	16.1	16.5	16.3	-0.2	-1.2%	0.9%	16.9	16.3	-0.6	-3.6%	0.0%
Riverboat Admissions	16.4	15.9	15.4	-0.5	-3.1%	-6.0%	15.5	14.0	-1.5	-9.7%	-9.1%
Interest	22.9	25.0	17.0	-8.0	-32.0%	-25.7%	25.0	16.0	-9.0	-36.0%	-5.9%
MV, CVET & FIT Recapture	246.7	219.7	247.0	27.3	12.4%	0.1%	200.8	250.0	49.2	24.5%	1.2%
Miscellaneous Revenue	<u>202.3</u>	<u>211.5</u>	<u>207.0</u>	<u>-4.5</u>	<u>-2.1%</u>	<u>2.3%</u>	<u>211.9</u>	<u>205.9</u>	<u>-6.0</u>	<u>-2.8%</u>	<u>-0.5%</u>
Subtotal Other Revenue	1,106.0	1,079.5	1,154.2	74.7	6.9%	4.4%	1,058.1	1,131.4	73.3	6.9%	-2.0%
Total General Fund	\$13,274.2	\$13,741.4	\$14,074.9	\$333.5	2.4%	6.0%	\$14,249.4	\$14,432.0	\$182.6	1.3%	2.5%

Actual and Forecast General Fund Revenue



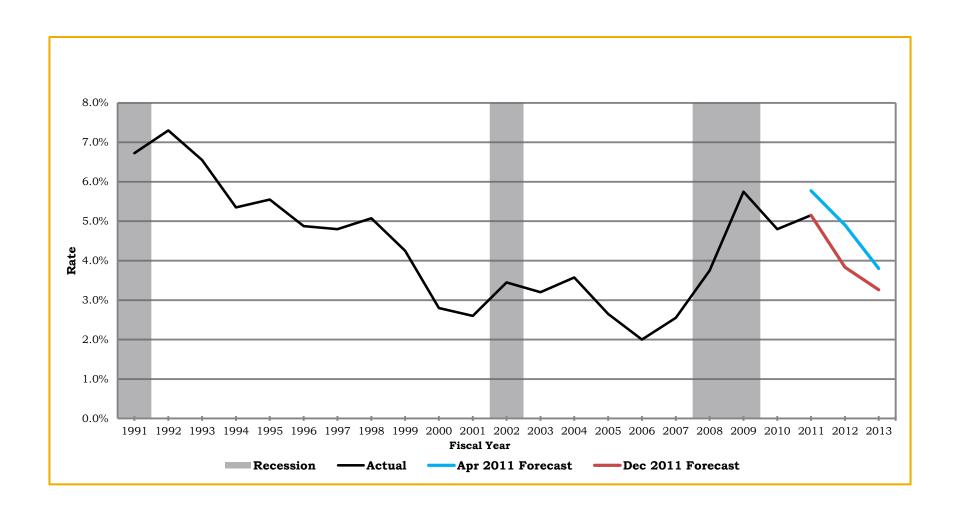
Appendices for December 2011 Revenue Forecast

Indiana Nominal Personal Income

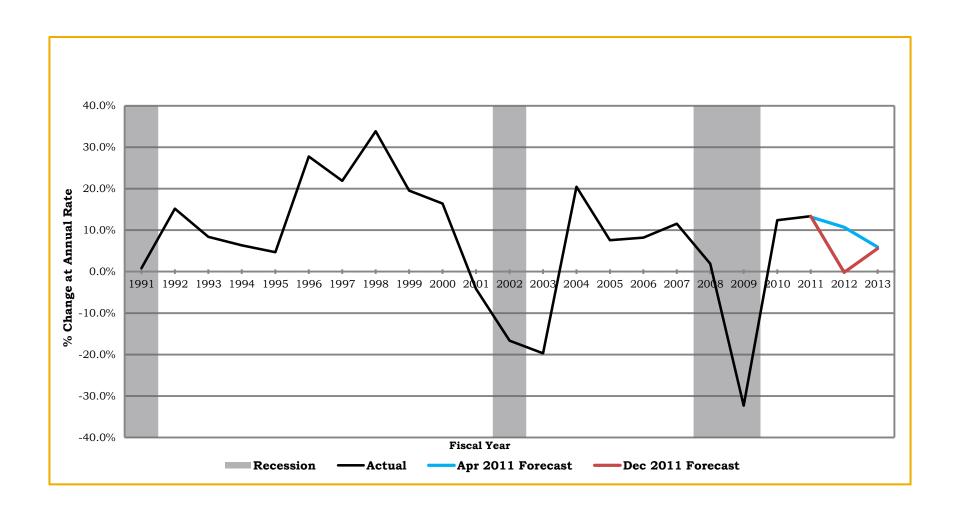


Data Source: IHS Global Insight

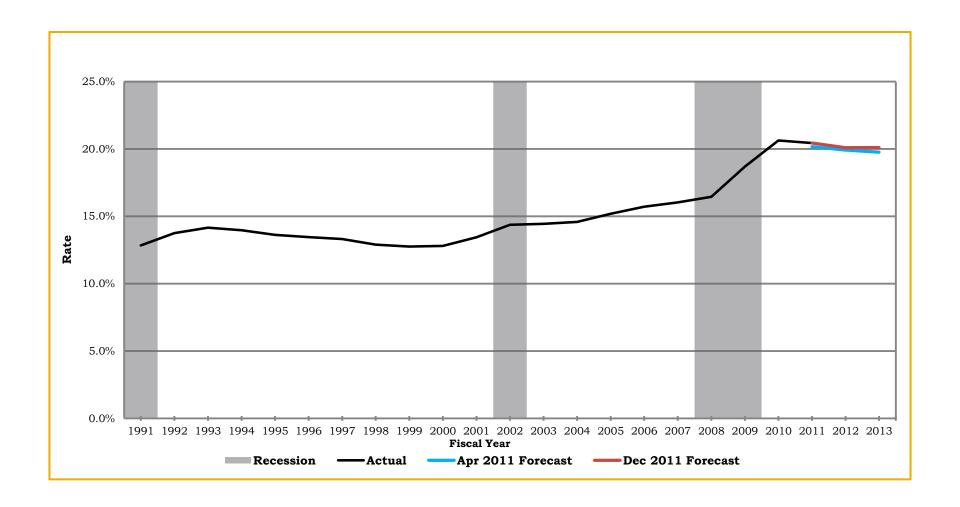
U.S. Personal Savings Rate



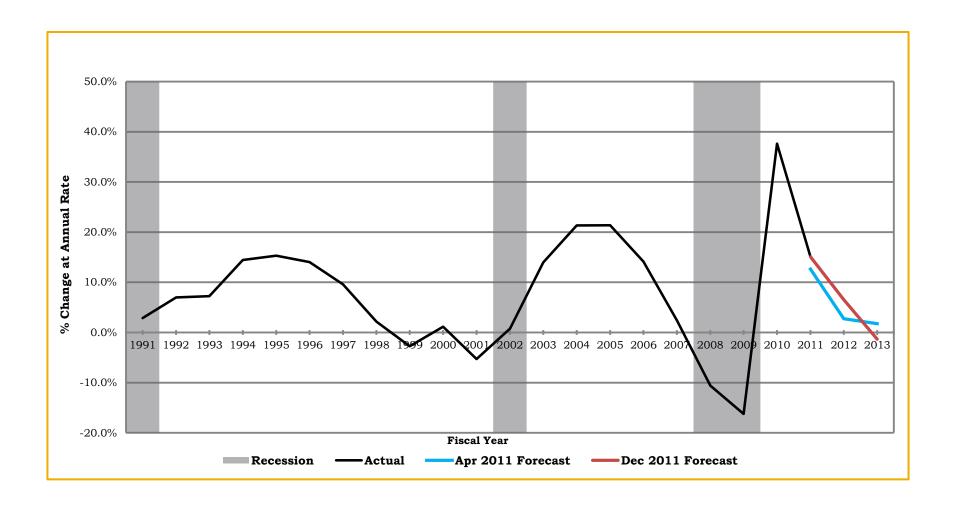
Standard and Poor's 500 Index of Common Stocks



Transfer Payments as a Percentage of Indiana Nominal Personal Income



U.S. Corporate Profits



Changes in Economic Variables April 2011 to December 2011

Nominal Indiana Personal Income (IPI) (in millions)						
Fiscal Year	April 2011 Forecast	Dec 2011 Forecast	Actual	Difference (%) April 2011 to Dec 2011		
2011	\$231,932	-	\$227,149	-2.06%		
2012	\$240,893	\$234,459	-	-2.67%		
2013	\$250,377	\$242,278	-	-3.23%		

U.S. Personal Savings Rate						
Fiscal April 2011 Dec 2011 April 2011 to Year Forecast Forecast Actual Dec 2011						
2011	5.77%		5.15%	-0.62%		
2012	4.90%	3.84%	-	-1.07%		
2013	3.80%	3.26%	-	-0.54%		

Transfer Payments as a % of Nominal IPI						
Fiscal Year	April 2011 Forecast	Dec 2011 Forecast	Actual	Difference (%) April 2011 to Dec 2011		
2011	20.17%	-	20.44%	1.36%		
2012	19.91%	20.09%	-	0.89%		
2013	19.76%	20.11%	-	1.77%		

Changes in Economic Variables April 2011 to December 2011

U.S. Nominal GDP (in billions)						
Fiscal Year	April 2011 Forecast	Dec 2011 Forecast	Actual	Difference (%) April 2011 to Dec 2011		
2011	\$14,953	-	\$14,810	-0.95%		
2012	\$15,678	\$15,348	-	-2.10%		
2013	\$16,358	\$15,803	-	-3.40%		

Standard and Poor's 500 Index of Common Stocks						
Fiscal Year	April 2011 Forecast	Dec 2011 Forecast	Actual	Difference (%) April 2011 to Dec 2011		
2011	1,229	-	1,231	0.16%		
2012	1,360	1,228	_	-9.67%		
2013	1,441	1,297	-	-9.96%		

U.S. Corporate Profits (in billions)						
Fiscal Year	April 2011 Forecast	Dec 2011 Forecast	Actual	Difference (%) April 2011 to Dec 2011		
2011	\$1,660	-	\$1,876	13.00%		
2012	\$1,706	\$1,999	-	17.19%		
2013	\$1,736	\$1,972	_	13.63%		

Total Tax Revenue Estimates

December 14, 2011, Revenue Forecast

Sales Tax (in millions)					
Fiscal Year	April 2011 Forecast	Dec 2011 Forecast	Difference (\$) April 2011 to Dec 2011	Difference (%) April 2011 to Dec 2011	
2012	\$6,517.7	\$6,617.6	\$99.9	1.5%	
2013	\$6,796.2	\$6,864.6	\$68.4	1.0%	

	Individual Income Tax (in millions)					
Fiscal Year						
2012	\$4,773.5	\$4,890.1	\$116.6	2.4%		
2013	\$5,051.2	\$5,084.0	\$32.8	0.6%		

Corporate Taxes (in millions)					
Fiscal Year	April 2011 Forecast	Dec 2011 Forecast	Difference (\$) April 2011 to Dec 2011	Difference (%) April 2011 to Dec 2011	
2012	\$686.5	\$795.5	\$109.0	15.9%	
2013	\$692.1	\$784.9	\$92.8	13.4%	

Total Tax Revenue Estimates

December 14, 2011, Revenue Forecast

Gaming Taxes (in millions)					
Fiscal Year	April 2011 Forecast	Dec 2011 Forecast	Difference (\$) April 2011 to Dec 2011	Difference (%) April 2011 to Dec 2011	
2012	\$684.2	\$617.5	\$-66.7	-10.0%	
2013	\$651.8	\$567.1	\$-84.7	-13.0%	

Other Taxes (Includes FIT, Excise, CVET Transfer) (in millions)					
Fiscal Year	April 2011 Forecast	Dec 2011 Forecast	Difference (\$) April 2011 to Dec 2011	Difference (%) April 2011 to Dec 2011	
2012	\$1,079.5	\$1,154.2	\$74.7	6.9%	
2013	\$1,058.1	\$1,131.4	\$73.3	6.9%	

Total General Fund Taxes (in millions)					
Fiscal Year	April 2011 Forecast	Dec 2011 Forecast	Difference (\$) April 2011 to Dec 2011	Difference (%) April 2011 to Dec 2011	
2012	\$13,741.4	\$14,074.9	\$333.5	2.4%	
2013	\$14,249.4	\$14,432.0	\$182.6	1.3%	